

# Microsoft Dynamics 365

Business Central Readiness Report



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## Your NAV to Business Central readiness snapshot

### Is Dynamics 365 Business Central the right move for **Example Distribution LTD?**

Thanks for taking the time to complete our suitability questionnaire. Your answers give us enough to share an early, informed view on whether Microsoft Dynamics 365 Business Central is the right next step for your business.

Every number, module and licence recommendation in this report is shaped by your responses and informed by the NAV and Business Central projects Kick delivers across the UK. The figures are designed to support an initial business case conversation, and are refined to a single, defensible number through our structured Discovery process.

#### Inside this snapshot:

- **Implementation Cost Estimates:** An indicative budget band, calibrated to your business, for moving onto Business Central with Kick.
- **Software Licensing Estimates:** The licence types, volumes and monthly costs you'll need from day one.
- **Required Modules:** The Business Central capabilities matched to how your business operates today.
- **Why Business Central and Why Kick:** A summary of the value, credentials and reasoning behind our recommendation.
- **Your Recommended Next Steps:** How Kick takes this snapshot through to a fully costed, executive ready decision.

#### Implementation Cost Estimates

These figures cover Kick's delivery effort to design, configure, migrate, train and go live with Business Central. They draw on over 30 years of NAV and Business Central project experience, are calibrated against your questionnaire responses, and benchmarked against comparable migrations Kick has delivered across the UK.

<b>LOWER BOUND</b> £91,500	<b>UPPER BOUND</b> £146,000
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#### How we built your range

Your range is built bottom up from your questionnaire answers and benchmarked against comparable migrations Kick has delivered. The lower bound reflects a clean, configuration led implementation with minimal complexity. The upper bound allows for the additional integrations, data migration work and tailoring that businesses of your size and operating profile typically need. Both figures are refined to a single, defensible number during your GYDE365 Discovery.

WHAT THE ESTIMATE COVERS	WHAT SITS OUTSIDE
<ul style="list-style-type: none"> <li>✓ Solution design and configuration</li> <li>✓ Data migration from Dynamics NAV</li> <li>✓ Integration scoping with Microsoft 365 and Power Platform</li> <li>✓ Role based user training and adoption support</li> <li>✓ Go live cutover and hypercare period</li> </ul>	<ul style="list-style-type: none"> <li>✗ Microsoft licence subscriptions (see overleaf)</li> <li>✗ Third party ISV solutions and add-ons</li> <li>✗ Hardware, infrastructure and cloud hosting</li> <li>✗ Bespoke development beyond standard scope</li> <li>✗ Ongoing managed support (priced separately)</li> </ul>

▼ Turn over for your licence breakdown, recommended modules, and a closer look at Business Central with Kick ▼

## Licence Cost Estimate

Here's the licence mix we'd expect on day one, based on the user numbers you've shared. Pricing scales linearly, so growth is straightforward to model. During Discovery, Kick will confirm the final mix and, where relevant, consider any Microsoft 365, Power Platform or Copilot licensing that compliments your platform.

App	Type	Licence	Quantity	Monthly Price
BC	Full	Essentials	30	£61.50
BC	Team Member	Team	15	£6.20

## Required Modules

Based on your questionnaire answers, these are the Business Central modules we'd expect to switch on for your business. Our Discovery will confirm the final list and identify any sector specific extensions that may sit alongside them.

REQUIRED MODULES		
Agents	Cashflow Forecasting	EDI
Fixed Assets	G/L Budgets	General
General Ledger	Integration to D365	Inventory
Payables	Purchasing (POP)	Receivables
SOP	Tasklet	Tax
Warehousing		

## Why Dynamics 365 Business Central

Business Central is Microsoft's modern, cloud first business platform for ambitious SMEs. It brings finance, operations, sales and service into a single, intelligent solution, continually enhanced by Microsoft and designed to grow with your business.

- **One platform, fewer silos:** Finance, sales, service, projects, supply chain and operations brought together in a single, real time solution.
- **Native to your Microsoft world:** Out of the box integration with Microsoft 365, Teams, Outlook, Power BI and the Power Platform.
- **Built in Copilot AI:** Microsoft's generative AI helps with everyday tasks, from drafting sales lines in Outlook to summarising journals and reconciling bank entries.
- **Continual innovation:** Two major releases each year from Microsoft, plus monthly cloud improvements, with new capability included as standard.
- **Deployed your way:** Cloud first by default, with hybrid and on-premise options when your business needs them, and a clear path between.
- **Modern, secure foundations:** Underpinned by Microsoft's current security, compliance and audit posture, with full ongoing support.

## Why Kick

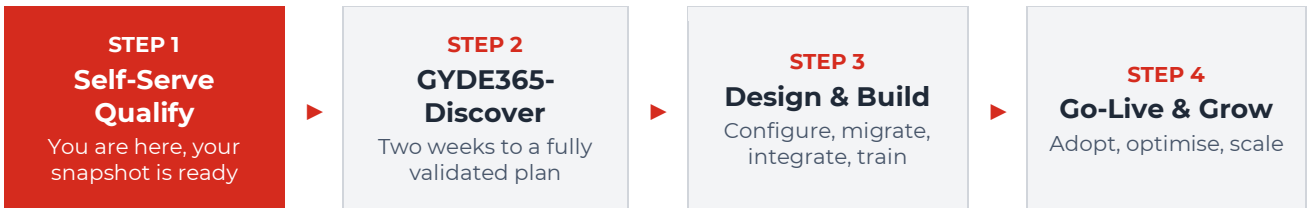
Choosing the right Microsoft partner matters as much as choosing the right product. Kick has been delivering NAV and Business Central projects from our Scottish base, across the UK and beyond, for as long as both products have existed.

<b>30+</b> <b>YEARS OF MICROSOFT EXPERIENCE</b>	<b>30+</b> <b>DEDICATED DYNAMICS SPECIALISTS</b>	<b>300+</b> <b>COMBINED YEARS OF NAV AND BC EXPERIENCE</b>
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- **Microsoft Solutions Partner:** recognised across every Microsoft solution area, with strong Dynamics accreditation.
- **Sector experience:** trusted by organisations across housing, wholesale and distribution, education, construction and the nonprofit sector.
- **GYDE365 owned by Kick:** our own structured discovery methodology, designed to turn indicative numbers into a defensible business case in two weeks.
- **End to end ownership:** from scoping through configuration, integration, training and cutover, with a UK based support team alongside you well beyond go live.
- **Independent, owner managed, technically led:** experienced engineers and consultants engaged on your project, not script led account management.

## Your Recommended Next Steps

The numbers in this report are deliberately indicative. The path below sets out how to move from an early view to an informed, fully costed decision, quickly and cost effectively. You're already through Step 1.



**Step 2 is where the numbers in this report become a plan.** Using **GYDE365-Discover**, our structured discovery application run with you by senior Kick consultants, you'll capture the requirements that matter and come away with a comprehensive Output Pack: a detailed Business Central Fit-Gap Analysis, a refined licensing and project estimate, a recommended deployment approach, and an Executive Summary deck to support sign off. Typically completed within two weeks.

### Let's take the next step together.

Speak to our Business Central team. We'll walk through your snapshot, answer your questions, and explore how a GYDE365 Discovery can support a confident business case.

Call **01698 844 600** or visit **[www.kickict.co.uk](http://www.kickict.co.uk)**


*We're here to help.*



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