



Your Dynamic 365 Business Central Report

A Personalized Assessment for Your Company

Thank you for expressing an interest in Microsoft Dynamics 365 Business Central.

We are pleased to deliver this short report to you, which contains:

- **About CDW** - who are we and how we work with Microsoft
- **Next Steps** - how to obtain a more detailed evaluation of Dynamics 365 Business Central to fully understand if it is suitable for your business.
- **Dynamics 365 Business Central Overview** - a short summary of Microsoft's small-to-medium business ERP solution and its core capabilities.
- **Your Personalized Assessment** - a summary of the modules that you may need to implement, as well as estimated licenses and implementation services, based on the responses you provided.

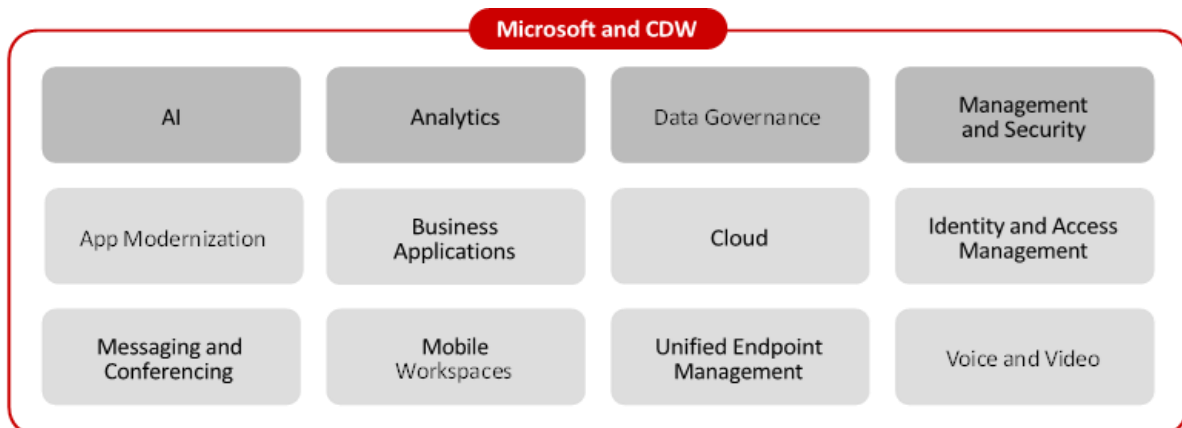
About CDW

CDW is a leading multi-brand technology solutions provider to business, government, education, and healthcare customers in the United Kingdom, and more than 170 countries across the globe. With more than 13,000 global coworkers – including 1,600 in the UK – we help you achieve your goals by delivering integrated technology solutions and services that maximise your investment.

Our IT solutions and IT services, backed by the industry's highest accreditations, are designed to offer you strategic advantages over your competitors, helping you attract and retain more customers while driving business success. With our help, you can focus on running your business - not on managing your IT.

Microsoft and CDW

As one of only a select number of partners with all six Microsoft cloud solution designations, CDW has the expertise you need to get the most out of your Microsoft products. We work closely with Microsoft to ensure that our solutions are cohesive.



Why Choose CDW for Microsoft Solutions?



Proven expertise

CDW holds six Microsoft Cloud Partner Program designations, demonstrating our deep knowledge and capability in Microsoft solutions.



Specialized technical talent

Our dedicated in-house Microsoft experts ensure we provide the best fit solutions tailored to your needs.



Industry-tailored solutions

We segment our services by industry to offer customized support whether you're in healthcare, education, government or other sectors.



Simplified management platform

CDW's platform enhances productivity, security and cost efficiency, providing you with better management and reporting tools



Lifecycle services

From initial strategy and planning to deployment, migration and ongoing managed services, CDW supports you at every phase of your journey.



Global support network

With a worldwide presence, CDW offers reliable support wherever your business operates.



Security approach We continually evaluate and strengthen your security posture to safeguard your organization against emerging threats

Microsoft Dynamics 365 Business Central

UNLOCK THE FULL POTENTIAL OF YOUR BUSINESS

Microsoft Dynamics 365 Business Central is designed to help businesses like yours to streamline their operations, boost productivity and make well-informed, real-time decisions, all in a flexible, yet powerful, cloud-based solution. And with it already leveraging Copilot, Microsoft's next generation AI capability, your business is future proofed.

Business Central seamlessly integrates with Microsoft 365, including Outlook, Excel, and Teams, ensuring users can easily access critical information without switching between applications. Plus, you can rest easy knowing that your business is backed by the world-class security, flexibility, and scalability of the Microsoft cloud.

Learn more: www.microsoft.com/en-us/dynamics-365/products/business-central

ACHIEVE YOUR GOALS

CDW has deep experience helping companies like yours connect finance, business operations and services within a single, easy-to-use application that streamlines processes and drives fully informed, data-driven decisions.

We understand the requirements that small-to-medium sized businesses have around managing daily operations, planning, forecasting, budgeting, reporting, managing cash flows and much more, and can help tailor Business Central to meet your specific needs.

Your Personalized Business Central Assessment

Using the information that you provided to us via the short online questionnaire, below are indicative implementation costs, module requirements, plus license volume and cost estimates for a future Dynamics 365 Business Central deployment for your business.

IMPLEMENTATION COST ESTIMATE

Below is a high-level upper and lower estimate of the typical implementation costs for Microsoft Dynamics 365 Business Central for your business. Additional costs for any third-party solutions that you may need are not included within this initial cost estimate.



INDICATIVE LICENSE VOLUMES & COSTS

Below are your estimated Business Central (BC) license volumes and costs. These values may increase or decrease based on the detailed scope of your ERP project and/or if there is a change to the number of users. A 5% uplift will be charged by Microsoft for monthly billing.

App	Type	License	Quantity	Monthly License Cost
BC	Full	Premium	20	\$100.00
BC	Team Member	Team	20	\$8.00

RECOMMENDED MODULES

You will likely need the following Microsoft Dynamics 365 Business Central software modules to help run your business. These are all included within the standard software license.

MODULES
Account Payable
Accounts Receivable
Assembly Management
Bank
Fixed Assets
General Ledger
Inventory
Jobs
Manufacturing
Purchase Order Processing
Sales Order Processing
Service Management
Warehouse

Next Step on your ERP Journey

The information contained in this report is only a high-level estimate based on the limited information you have provided so far. In isolation, it should not be used to make an informed decision on whether Dynamics 365 Business Central is the right solution for your business.

Our recommended next step is to carry out a deeper evaluation of Microsoft Dynamics 365 Business Central, known as a 'Detailed Discovery', to ensure it meets your requirements.

WHAT IS INVOLVED IN A DYNAMICS 365 BUSINESS CENTRAL 'DETAILED DISCOVERY'?

Using an online application that has been successfully used to make an informed ERP decision by thousands of companies across the globe, you and/or your nominated colleagues can quickly and accurately capture all your requirements for a new system. This process usually takes less than 8 hours of your organization's time to complete.

The resulting output report provides:

- **Requirements Analysis** – detailed breakdown of your captured business requirements
- **Business Central Fit/Gap Analysis** - against your specific business requirements
- **Recommendations of Third-Party Solutions** - that can address potential gaps
- **Comprehensive Project Estimates** - for software licensing and professional services

This 'Detailed Discovery' would be undertaken by Seer 365, an independent company that provides a completely agnostic view to companies regarding the suitability of Dynamics 365 Business Central for their businesses.

MICROSOFT FUNDING AVAILABLE FOR RUNNING A DETAILED DISCOVERY

The great news is that you could be eligible for Microsoft funding to part, or fully fund, this Detailed Discovery exercise for your business, if you meet their eligibility criteria. This option can be outlined during an initial call, should this be of interest.

We look forward to speaking with you soon.

Regards,

The CDW Team