

Microsoft Dynamics 365 ERP Fit Assessment for *Your Company*



Thank you for your interest in Microsoft Dynamics 365.

We are pleased to deliver this report, which contains:

- A summary of Microsoft Dynamics 365 and its ability to meet your requirements.
- Your personalized assessment report, summarizing recommended modules and estimated costs for your licenses and deployment, based on historical nonprofit deployments.
- Next steps on your evaluation journey.

Microsoft's Dynamics 365

Microsoft Dynamics 365 offers AI-powered ERP and CRM applications to help you better manage sales, service, finance, and supply chain operations. Use them individually or together to connect teams, processes, and data for improved efficiency and new insights.

- **Connect your data across departments.** Bring all your business data together with flexible applications that work with your existing systems. Automate repetitive business processes with AI and autonomous agents and enhance customer interactions using tools that support every business function.
- **Remove Barriers to innovation.** Connect with your other Microsoft products to simplify data sharing between systems and processes. Manage data in real time, track customers, and streamline workflows with Copilot in Dynamics 365 apps, helping you to connect your business data with everyday tools like Microsoft Teams and Outlook.
- **Adapt to anything.** A flexible, scalable architecture supports growth, making it easy to add new features. Automate tasks like work orders, lead scoring, contract management, scheduling, and project tracking with customizable workflows.
- **Deliver more value in less time.** Transform business processes and scale individual impact with Copilot embedded in Dynamics 365 apps and agents that work alongside employees to help make faster decisions, optimize operations and better engage customers. Get started with agents pre-built for Dynamics 365 and Microsoft 365 applications or create custom agents for any process using Copilot Studio.

Our Mission and Impact

At Microsoft, our mission is to empower every person and every organization on the planet to achieve more. We believe in the transformative power of technology to drive innovation, enhance productivity, and create a positive impact on the world. In fiscal year 2024, Microsoft:

- **Provided \$4.7 billion in grants** to 375,000 nonprofits;
- **Trained 14.1 million people** globally with skills needed for the digital economy between July 2020 and June 2024, including 10 million from underserved communities;
- **Invested in sustainability** by committing to be carbon negative, water positive, and zero waste by 2030. Our new datacentres are designed to consume zero water for cooling.

By partnering with Microsoft, you gain access to cutting-edge solutions and a wealth of expertise that can work with you to drive success and make a lasting impact.

Microsoft Dynamics 365 for Business Central

Microsoft Dynamics 365 Business Central is the first comprehensive business management solution leveraging built-in AI and cloud technology to enhance productivity, spark creativity, and improve business performance.

Our vast network of partners has deep experience helping organizations like yours connect finance, service, and operations teams within a single easy-to-use application that streamlines processes and drives data-driven decisions. We understand diverse business requirements around forecasting, budgeting, managing cash flows, and reporting and can help tailor the solution to meet your unique needs.

Additionally, Business Central seamlessly integrates with Microsoft 365, including Outlook, Excel, and Teams, ensuring users can access critical information without switching between applications. And you can rest easy, knowing your organization is backed by the world-class security, flexibility, and scalability of the Microsoft cloud.

“Microsoft has made it possible for my team to be more proactive when it comes to the information the data is providing—and have a strategic advantage over our competitors.”

- Kerrie Sparling, Digital Workspace Manager, BWT Alpine Formula One Team

“The demand planning capabilities in Dynamics 365 are helping us make the right decisions to lower wastage, avoid unnecessary deliveries, and be cybersafe. It’s a game-changer for us because it uses AI for predictive analysis ... to predict our future.”

- **Neha Batra, Head of Business Solutions, Domino’s Pizza UK & Ireland Ltd.**

“The adoption of Business Central and Power BI significantly improved our operational efficiency and decision –making processes. The implementation costs were recouped within one year due to the time saved.”

- **Lynne Smith: Director of Finance, Blue Marine Foundation**

Your Company's Assessment Results

Based on the information given, we believe you will require the Microsoft Dynamics 365 modules below:

Modules
Accounts Payable
Accounts Receivable
Bank
General Ledger
Projects
Purchase Order Processing
Sales Order Processing

Cost Estimate

Below is a high-level upper and lower estimate of the typical implementation costs for Microsoft Dynamics 365 Business Central. Any costs linked to required third-party solutions are not included within this estimate.



The license costs estimated below are based on the initial user numbers provided and reflect discounted pricing that is extended to nonprofits that have passed the [Microsoft eligibility review](#). This value may increase if the project scope expands and/or there is a change to the user numbers.

App	Type	License	Quantity	Monthly Price	Monthly Total
BC	Team	Dynamics 365 Business	10	£6.20	£62

		Central Team Members			
BC	Full User	Dynamics 365 Business Central Essentials	30	£53.80	£1,614

Next Steps

A Business Applications Specialist from your Microsoft Account Team will contact you within three business days to review the results of your assessment. The purpose of this call is to understand your specific needs and objectives. After this discussion, we will help you conduct a more detailed evaluation of Microsoft Dynamics 365 to ensure it meets your requirements.

Thank you for your interest in Microsoft Dynamics 365.

Regards,

Microsoft UK



<https://www.linkedin.com/showcase/microsoft-dynamics/>



<https://www.microsoft.com/en-gb/dynamics-365>

(Your assessment is provided in partnership with Microsoft Dynamics 365 evaluation specialists, [See 365](#))

©2025 Microsoft Corporation. All rights reserved. This document is provided "as-is." Information and views expressed in this document, including URL and other Internet website references, may change without notice. You bear the risk of using it. This document does not provide you with any legal rights to any intellectual property in any Microsoft product. You may copy and use this document for your internal reference purposes.