



HIGH-LEVEL PROJECT ESTIMATION REPORT & NEXT STEPS

IS MICROSOFT DYNAMICS 365 THE RIGHT SOLUTION for ABC Ltd?

Congratulations! You are now one step closer to understanding whether Microsoft Dynamics 365 Business Central is the right ERP solution for ABC Ltd.

Our job is to help you make the right, informed decision.

Based on the information that you provided via the short suitability questionnaire, this 2-page summary report provides you with:

- **Implementation Cost Estimates** – An initial indication of the potential lower and upper costs of implementing Business Central in your organisation.
- **Software Licensing Estimates** – Breakdown of the type, volume and monthly costs of the licences you are likely to require.
- **Required Modules** – list of the Business Central modules that you would be likely to require based on your business needs.
- **Next Steps** – Information on what to do next to help you on your ERP system selection journey.
- **Pricing for a full Dynamics 365 'Discovery'** – Indicative pricing for a full evaluation of Dynamics 365 against your detailed business requirements

Please read on...

IMPLEMENTATION COST ESTIMATES

The values below are an indication of the upper and lower cost estimates for the implementation of Microsoft Dynamics 365 Business Central software. These figures do not include the additional cost of the implementation of any third-party solutions.



↓ View Page 2 for Required Modules and License Estimates ↓

LICENSE COST ESTIMATE

Here is an estimation of the types and quantities of licences you would need, based on the initial user numbers you have provided. The values provided below will obviously increase if the number of users goes up.

App	Type	License	Quantity	Monthly Price	Monthly Total
BC	Full	Essentials	90	£69.00	£6,210
BC	Team Member	Team	10	£7.92	£79.20

REQUIRED MODULES

Based on your survey response, below are the Business Central modules that you would need to meet your requirements. This list may alter following a detailed Requirements Analysis of your business.

MODULES:
Accounts Payable
Accounts Receivable
Bank
General Ledger
Inventory
Purchase Order Processing
Sales Order Processing

OUR RECOMMENDED NEXT STEPS

The license details and estimates provided in this document are based on the information you have provided so far. However, please note that they can only offer an initial indication of whether Business Central is suitable for ABC Ltd.

To make a quick, cost-effective, and fully informed decision about whether Dynamics 365 is the best solution for your business, we recommend following the simple process outlined in the diagram below. Good news - you've already completed the first step by receiving this report. The next stage involves undertaking a full evaluation, or what we often refer to as the 'Discovery Phase,' using our GYDE365-Discover application, with support from us or one of our partners.

ARRANGE A FULL BUSINESS CENTRAL EVALUATION

The first step is to schedule a short overview of GYDE365-Discover. In this session, we'll discuss your specific requirements, explore potential Microsoft funding available to you, and run you through how exactly Seer 365 or one of our recommended partners can enable you to come to an informed, hassle-free system decision.

BOOK YOUR 30-MINUTE GYDE365-DISCOVER OVERVIEW
Email us, scan the QR code, or visit: seer365.com/discoveroverview



SCAN ME



With GYDE365-Discover, in as little as two weeks, you can capture all your business requirements and receive a comprehensive Output Report Document Pack. This pack includes a detailed Dynamics 365 Business Central Fit-Gap Analysis against your requirements, Licensing and Project Estimates, and an Executive Summary PowerPoint Deck to support a future business case for the system.

In the final section below, you will find the indicative price for a full Business Central Discovery based on your answer to the final question in our online survey.

PRICING - BUSINESS CENTRAL 'DISCOVERY PHASE'

Below is the indicative cost for a full independent evaluation of Dynamics 365 Business Central against your business needs run directly by Seer 365, using our GYDE365-Discover application.

DISCOVERY PHASE PRICING
You selected the following Option: Full ERP
The price for this option is £25,000

How you can reduce this cost

There are a couple of potential approaches to help reduce or even fully offset the cost of evaluating Business Central using GYDE365-Discover, which we are happy to discuss with you in the GYDE365-Discover Overview session (booking details at the bottom of the page). These include:

1. **Microsoft funding** – Microsoft may be able to fund some or even all of your Discovery Phase if you meet their acceptance criteria.
2. **Use a recommended GYDE365 partner** – they may be able to offset some or all the cost as part of their Dynamics 365 sales process.

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ABOUT SEER 365

We're in the business of helping your business.

We are a software innovation company that develops technology-driven, user-friendly solutions that transform the way that companies traditionally evaluate, design, and implement their desired Microsoft Dynamics 365 solutions. We enable companies of all sizes to gather and review complex requirements with ease, analyse against Dynamics 365 capabilities, and come to faster, better informed system decisions.



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